



THE GLOBAL PHARMACEUTICAL

LOGISTICS ALLIANCE

Pharma Forwardens Network Gazette

1ST EDITION

SEE WHATS INSIDE:

- ◆ TERRITORIES COVERED BY LIFE LOGISTICS NETWORK
- ◆ TRENDS AND DEVELOPMENT IN PHARMA SUPPLY CHAIN BY MARK MILLAR
- ◆ LIFE LOGISTICS POST-EVENT OUTTAKES
- ◆ PROMISING STRENGTHS OF OUR NETWORK MEMBERS

WELCOME TO LIFE LOGISTICS, THE GLOBAL PHARMACEUTICAL LOGISTICS ALLIANCE!

Dear Pharma Forwarders,

It seemed only yesterday when we've launched our network in the astonishing city that is rich in culture, history and exciting landmarks in Vietnam.

Here we are now, unified under one umbrella with one goal and aim ready to conquer depth of heights and greater magnitude of challenges, entering the horizons in the pharmaceutical logistics industry. In here, we will feed you with beneficial insights with regards to the network. You will also find out the best highlights that was captured in photos and relived the moment of success that we had celebrated together.

This had been a fresh start for all of us and we're looking forward to the next journey we will be doing with. Let us gather the top-class pharmaceutical forwarders together and make a buzz in the pharmaceutical logistics industry around the world.

Have fun reading!



Steven Alves
Director
Life Logistics

TABLE OF CONTENTS

- 03** | LIFE LOGISTICS MARKET COVERAGE
- 04** | FOUNDING MEMBERS' FEATURE PAGE
- 06** | PHARMA SUPPLY CHAIN-TRENDS AND DEVELOPMENT

- 08** | KICK OFF MEETING EVENT HIGHLIGHT
- 09** | MEMBER'S TESTIMONIAL

TERRITORIES COVERED BY LIFE LOGISTICS NETWORK



As of date, we have acquired a total of 17 founding members and counting. Join now and be a member of the pharmaceutical alliance that bounds different pharma forwarders from across continents under one solid network!

COMPANY COUNTRY

 **Santova** SANTOVA LOGISTICS PTY., LTD.  AUSTRALIA

 **C.T. FREIGHT** C.T. FREIGHT PTY. LTD.  AUSTRALIA

 **ABC** CARGO-PARTNER GMBH DIVISION ABC AIR-SEA CARGO  AUSTRIA

 **BEIJING MONKONG ASSOCIATES** INT'L FORWARDING CO., LTD  CHINA

 **EXCESS INTERNATIONAL**  FRANCE

 **QCS QUICK CARGO SERVICE GMBH**  GERMANY

 **RYAL LOGISTICS**  INDIA

 **BROEKMAN LOGISTICS INDIA PRIVATE LIMITED**  INDIA

 **WORLD CARGO** WORLD CARGO S.R.L.  ITALY

 **VESCO-MTO Malaysia** VESCO-MTO MALAYSIA  MALAYSIA

 **UNITED LOGISTICS SDN. BHD**  MALAYSIA

 **AIR SPEED INT'L CORPORATION**  PHILIPPINES

 **N.V. LOGISTICS** N.V. LOG S.A.  SWITZERLAND

 **JET 8 CARGO** JET 8 (THAILAND) CO., LTD.  THAILAND

 **BATI GROUP** BATI MALIKYAT VE TICARET A.S.  TURKEY

COMPANY

COUNTRY

 **ELEMENT INTL** ELEMENT ULUS NAK LOJ VE TUR ITH IHR TIC LTD STI  TURKEY



 **FEVZI GANDUR LOGISTICS**  TURKEY

 **GLOBAL POWER LOGISTICS SERVICES INC.**  TURKEY

 **DYLO INC.**  U. S. A.

 **MIQ LOGISTICS PRIVATE LIMITED**  INDIA

 **LEADER MUTUAL FREIGHT SYSTEM**  U. S. A.

 **LEADER MUTUAL FREIGHT SYSTEM**  CHINA

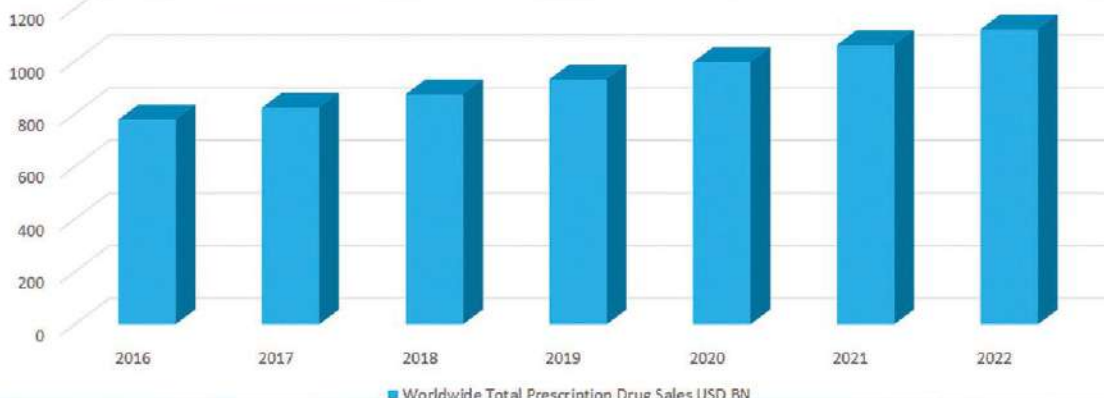
 **LEADER MUTUAL FREIGHT SYSTEM**  TAIWAN

 **H. ESSERS EN ZONEN**  GERMANY

 **JET 8 CARGO** JET 8 CO., LTD.  JAPAN

MARKET OVERVIEW

PHARMA MARKET -- HUGE, GLOBAL AND GROWING



This graph represents the worldwide prescription drug sales forecasted to grow at 6.3% per year (CAGR), through 2022 when it will reach USD 1.12 trillion. It evidently shows that it rapidly grows because of its big industry given the fact that it has high-value and with that a lot of risks can be associated



EUROPE AND UNITED STATES DOMINANCE

Home of 10 largest drug companies.

Intra-Europe trades covers 45% of the whole market. The reason that the U.S. and Europe managed to dominate the trade is that simply, the top 10 pharmaceutical companies around the world are in Europe and United States, and that explains why they have attained this huge percentage in the pharmaceutical market.

PHARMA EXPORT AND IMPORT COUNTRIES BY VALUE

TOP 10 EXPORTERS				TOP 10 IMPORTERS			
COUNTRY	USD BN	%		COUNTRY	USD BN	%	
GERMANY	89.1	18%	2017 TOTAL USD 483 BN	USA	103.7	21%	
SWITZERLAND	75.0	16%		GERMANY	57.2	12%	
USA	57.4	12%		BELGIUM	37.5	8%	
BELGIUM	46.7	10%		UK	35.3	7%	
IRELAND	41.2	9%		SWITZERLAND	30.7	6%	
UK	35.4	7%		ITALY	27.4	6%	
ITALY	27.5	6%		JAPAN	24.5	5%	
DENMARK	14.5	3%		SPAIN	15.6	3%	
SPAIN	12.5	3%		CANADA	13.8	3%	
INDIA	10.9	2%		RUSSIA	11.6	2%	

These are the top 10 exporting and importing countries, you may notice that the importing countries are a bit fragmented because of the domination of the European and U.S. manufacturers as mentioned earlier.

TRENDS AND DEVELOPMENT IN PHARMA SUPPLY CHAIN

BY MARK MILLAR

DEVELOPED MARKET TRENDS: OPPORTUNITIES & CHALLENGES

There are tons of reasons why emerging markets grow. In Asia Pacific we've got a couple of demographic issues on certain markets particularly in China and Japan, we have aging demographic, so that's going to fuel up demands for more healthcare services and also as economy becomes genuinely more prosperous, health care becomes more affordable. In the recent years, there are a lot of opportunities and challenges that made an impact in the pharma supply chain. Aging population are the key factor for growing cost pressures within many world's most advanced health systems, as it continues to increase in numbers, the government welfare is obliged to pay for the healthcare services consumed by the elderly. Competition from generics coupled with pressure from expiring patents gave flattened or decreased the top-line potential of many branded business units. Due to more complex supply chains, policy makers worldwide are enforcing stricter regulations for manufacturing and logistics.

RISK AND REGULATION

Drug Supply Chain Security Act was to create an electronic system to track and trace certain prescription drugs in the United States.

SUPPLY CHAIN PROFILE

PHARMA MARKET -- HUGE, GLOBAL AND GROWING



GDP for Pharmaceutical

it demonstrates your dedication to good distributive practices and quality in every aspect of your service.



CEIV (Center of Excellence for Independent Validators) Pharma (IATA)

it ensures that facilities, equipment, operations and staff comply with all the applicable standards, regulations and guidelines expected from pharmaceutical manufacturers.

The pharma supply chain is composed of six key elements: Complexity, Regulation Cold Chain, Traceability, Risks and lastly, Supply Chain Ecosystem.

LOGISTICS DEVELOPMENT

The pharma logistics differs when it comes to value and volume, air transshipments has higher value, compare to ocean while the ocean transshipments have higher value in terms of weight. The pharma logistics global spend as of 2018 reaches USD 86 billion dollars. Cold chain proportion was recorded to be increasing at an 8.9% pa versus non-cold chain. The growth of cool pharma air trade has outpaced non-cool pharma, while pharmaceuticals as a whole have grown faster than general air freight. Along with the rising industry of the pharma supply chains, there are a lot of challenges lying ahead such as: visibility, logistics coordination, compliance, and cold chain. But, with these inevitable challenges that are just around the corner, it open doors for a lot of opportunities for service providers.

IT'S A WRAP!

LIFE LOGISTICS NETWORK KICK-OFF MEETING WAS A **SUCCESS!**

Life Logistics Network would like to commend everyone who put their hard work and support that made the launch flawlessly successful! We have finally launched our network and looks forward for a fruitful outcome for everyone.

LIFE LOGISTICS NETWORK ARE GRATEFUL TO THE FOLLOWING SPONSORS:

OUR SPONSORS



QCS Quick Cargo Service GmbH
International Air- and Seafreight Logistics

VESCO-MTO
Malaysia

This kick-off meeting wouldn't be made possible with the helping hands of our trusted sponsors. We are deeply grateful for the unending support you have given to us. Looking forward for amazing year ahead to all the members.

Let us once revisit our success from these event highlights captured in photographs.

LIFE LOGISTICS NETWORK VIP DINNER



POST EVENT SUMMARY

WELCOME COCKTAIL RECEPTION



Everyone who attended our welcome cocktail reception last October 9, 2018, at The Reverie Saigon Hotel - La Scala Ballroom had a-rockin' good time! All of our Life Members were encouraged to wear their Chemical Brothers Shirt provided during their registration. Pre-meeting all other attendees from the network and other attendees while enjoying luxurious canapes and cocktails and listening to classic rock and roll music of Queen, ACDC, David Bowie, Rolling Stone and many more.

OPENING CEREMONY, KEYNOTE SPEECHES & NETWORK UPDATES

LIFE LOGISTICS NETWORK WAS OFFICIALLY LAUNCHED!



Day 2 of the conference is where we officially launched Life Logistics Network together with our Life Logistics Director Steven Alves where he started with the introduction of sponsors including Quick Cargo Service GmbH, RYAL Logistics Pvt. Ltd., Vesco-MTO Malaysia and Keynote Speaker - Mark Millar who tackled Pharma Supply Chain – Trends and Development.

EXPANDING NETWORK RELATIONSHIPS

FACE TO FACE SESSIONS



This is the ultimate purpose of the conference, on our face-to-face meetings we've successfully connected the members from Life Logistics with other delegates including the independent pharmaceutical forwarders who also attended The Freight Summit.

POST EVENT SUMMARY

CITY TOUR AT REMNANT MUSEUM



We brought the delegates to the War Remnant Museum for our city tour on our day 3 of the conference. Along the way, we've passed-by some notable tourist hotspots in Ho Chi Minh such as the Notre Dame Cathedral, the Saigon Opera House, and the Ben Thanh Market.

CHEERS TO A SUCCESSFUL KICK-OFF



We can't end the hype just yet, before ending our 4-day conference on the next day, we had our Sunset Cocktail at Night Spot in Sheraton Saigon which gives you the perfect aerial view of Ho Chi Minh while enjoying the company of other attendees, cocktails and canapes, and DJ Mix from Mike Reefer – Guest DJ.



Steven Alves
Director

We can't thank you enough for making our kick-off a success! Connecting you our members with each other and other pharma forwarders on our 4-day conference. We can't wait to see you again on our next conference to be announced soon! To learn more, don't forget to email us at info@lifelogisticsnetwork.com

Thank you and see you next year!

KEY STRENGTHS OF LIFE LOGISTICS MEMBERS IN PHARMA FORWARDING

Life Logistics Network Members' excel on their field of expertise in pharma forwarding. In this section, we've summarized the unique strengths and capabilities of our members that may help you on your field.



RYAL LOGISTICS



INDIA

SPECIALLY FOR PHARMACEUTICAL LOGISTICS WE CAN PROVIDE FOLLOWING SERVICES:

- Air Freight (General / Express / Temp Control / Envirotainers)
- Sea Freight (General / Reefers / Buyer Consolidation Service)
- Customs Broking (Pharma Clearance at major ports)
- Pharmaceutical Logistics (General / Temp Control / DGR / DGR + Temp Control)
- Temperature Control Packaging (+15 to +25 / +2 to +8 / Frozen / Dry Ice)
- Data Loggers / Thermal Blankets
- UN Certified Packaging
- Transportation (General & Reefer)
- Warehousing (General & Cold Warehouses)
- Door to Door Service

VESCO-MTO
Malaysia

VESCO-MTO (M) SDN. BHD.



MALAYSIA

- Airfreight Import & Export around the Globe
- Sea freight Import & Export around the Globe
- Packing, Warehousing, Transportation
- Oil & Gas Logistics
- Project Cargo handling and monitoring.
- AOG (Aircraft On Ground) parts handling and express deliveries.
- Clinical Trial Express deliveries.
- Qualifies / Certified DGR (Dangerous Goods) handling personnel.
- Handling Cross Border trucking from/ to Singapore / Malaysia and Thailand.



QCS QUICK CARGO SERVICE GMBH



GERMANY

- Consolidated and Express Airfreight
- All Seafreight Services Imp/Exp
- Pharma and clinical trials Logistics
- Aircraft AOG services 24/7
- Automotive
- Dangerous Goods
- Show freight



BATI NAKLIYAT VE TICARET A.S



TURKEY

BATI offers his customers professional handling and tailor made pharma logistics solutions in order to meet the specific requirements of temperature-sensitive and time-critical goods as well. With the logistics network and local distributions BATI

give full support on the highly complex healthcare supply chain and delivery of raw materials into the manufacturing process to delivery of finished drugs and equipment to in-market distributors, universities and pharmacies.

- Temperature-controlled warehousing and transportation
- Safe Transit and Delivery
- Cold chain products
- GPS tracked, remote temperature monitoring and operating services
- Sophisticated and complex needs of the healthcare sector
- Storage and shipping of prescription drugs, medicines
- Order picking of different types of products and delivery to customers



GLOBAL POWER LOGISTICS SERVICES INC.



TAIWAN

- We offer expertise in handling import & export clearance for the semiconductor, vehicle parts, DG shipment, Pharmaceutical, chemical shipment.
- Domestic delivery
- Value added service FDA certification application
- E commerce service

KEY STRENGTHS OF LIFE LOGISTICS MEMBERS IN PHARMA FORWARDING

Beijing Monkong Associates International Forwarding Co., Ltd.
北京捷诚诚伯仲国际运输代理有限公司

BEIJING MONKONG ASSOCIATES INT'L FORWARDING CO., LTD.



CHINA

- International Forwarding by Air & Ocean, Inbound and Outbound
- Policy compliance on import Customs & Quarantine
- Consulting
- Documentation
- Warehousing & distribution
- AOG service 24/7
- NFO & OBC
- Project cargo



SANTOVA LOGISTICS PTY LTD.



AUSTRALIA

- PHARMACEUTICAL INDUSTRY
- INTERNATIONAL SUPPLY CHAIN
- Optimization of international movement of orders;
- Operation of and compliance with regulatory bodies such as
 - Customs
 - Department of Agriculture (previously AQIS)
 - TGA
 - NICNAS
 - and other regulatory bodies

Our expertise covers areas of;

- Special Access Scheme Drugs (SAS)
- Named Patient Drugs
- Registered Drugs
- Life Sciences
- Clinical Trials
- Medical Devices

We have confidence and experience in providing services requiring frozen, fridge line, cold chain and other temperature-controlled consignments.



UNITED LOGISTICS SDN BHD



MALAYSIA

We are certified IATA member. We offer comprehensive supply chain solutions for our customers and business partner.

- Worldwide Inbound & Outbound – Airfreight & Seafreight
- Customs Brokerage / Forwarding
- Transshipment (Sea & Air)
- Project Handling & Coordination (Exhibitions, Events, Odd Sized Cargo)
- East Malaysia Consolidation (Docket Service)
- Warehousing & Storage Solutions
- Pick & Pack
- Domestic Trucking Service
- Distribution Solutions
- Break Bulk
- Cross Border Trucking
- Pet Relocation
- Perishables (Flowers, Fruits, Vegetables, Foodstuff)
- Pharmaceuticals
- Electronics / Valves
- Projects / Oil & Gas
- Aircraft Parts



NV LOG SA



SWITZERLAND

- Swissmedic accredited for Wholeselling. GDP compliant



JET8 (THAILAND) CO., LTD



THAILAND

- Cool Chain with Seamless Control
- One-stop Service
- No Burden of Custom Documentation
- Door-to-Door Service
- Innovative Packing, including dry-shipper
- Speedy Custom Clearance & Delivery
- Punctuality & High Service Quality
- Customized Reporting until Delivered

KEY STRENGTHS OF LIFE LOGISTICS MEMBERS IN PHARMA FORWARDING


DYLO INC.


USA

- International transportation and freight forwarding in the following industries:
 - ◆ Aerospace, Art, Oil & Gas, Liquids, Steel, Chemicals, Automotive, High-Tech, Pharma & Healthcare, Perishables, Wood & Paper & Mineral.

WORLD CARGO

WORLD CARGO SRL


ITALY

- We have been dealing in temperature-controlled shipments for approx. 15 years now both on the import and export side.
- Our warehouse have both positive and negative cells, a stock of validated packaging solutions and temperature loggers.
- We are GDP compliant and are now in the process of getting the GDP certification.
- We have just bought our first TCV and therefore will not outsource this service anymore.


FEVZI GANDUR LOGISTICS


TURKEY

- Direct transports with guaranteed lead times to/from Europe
- All temperature ranges and multiple temperature ranges in the same transport
- Hazardous goods solution
- GDP Compliant


BROEKMAN LOGISTICS INDIA PRIVATE LIMITED


INDIA

- Broekman Logistics India have highly trained dedicated staff to improve the efficiency of customer's supply chains.
- Most of our staff are DGR Certificate holders to handle shipments of both hazardous and non-hazardous goods.
- We have Pharma clients like Strides Pharma Global Pte Ltd., Strides Shasun Limited, Stelis Biopharma, Mylan Laboratories Ltd, Orchid Pharma Ltd., Zydus Hospira Oncology Pvt Ltd., Zoetis India Ltd., Cadila Healthcare Ltd. etc.,
- We have a good network of our overseas agents to handle shipments worldwide in an effective manner.
- We also have an exclusive temperature-controlled warehouse of 42,700 square feet for our customer Mylan Laboratories with 4 units of Cold room storage capacity
 - 4000 sq. ft. - Cold storage facility of 2 to 8-degree C
 - 1000 sq. ft. - Cold storage (2 numbers) of 0 to -20-degree C
 - 5000 sq. ft. - Cold storage facility of 0 to +15-degree C
 - One pre-cooling chamber with 15 degree


CARGO-PARTNER GMBH - DIVISION ABC AIR-SEA CARGO


AUSTRIA

- Cargo-Partner GmbH, Division ABC Air-Sea Cargo is fully GDP compliant and is certified as Qualified Envirotainer Provider (QEP). Our Pharma Center at Vienna Airport provides
 - A +2 to +8 °C environment with the perfect conditions for re-loading and cross-docking temperature-controlled cargo on a 200 m2 handling area.
 - The Pharma Center is ideal for the build-up and break-down of ULDs as well as the loading and unloading of active containers.
 - Cargo-Partner GmbH, Division ABC Air-Sea Cargo was also nominated as VA-Q-tec network station for the Austrian market.

KEY STRENGTHS OF LIFE LOGISTICS MEMBERS IN PHARMA FORWARDING



EXCESS INTERNATIONAL



With more than 20 years of experience in the specific field of transport of sensitive materials and equipment as clinical trials or temp controlled cargoes, we have successfully met many challenges. Over the years, thanks to the success of our various international transport operations, we have become recognized specialists in a wide range of industrial sectors. Major companies already rely on us for the international transport of their sensitive goods.

- We are able to handle sensitive cargoes ranging from (-45°; +2° - +8°, +15°, +25°).
- We are also offering packing solutions.
- We create tailor - made transport solution as unique and secure as your cargo can be.



At AIRSPEED, every small box, shipload, commodity, good and life-saving equipment is treated with utmost care and caution. Our experienced and fully licensed personnel will ably assist you in clearance processing. We extensive use Value Added Services (VASP) an internet-based portal for manifesting, clearance processing and online releasing with the Bureau of Customs. Aside from processing papers and clearing shipments, AIRSPEED also ensures that all details are covered: from planning to monitoring the right systems and solutions for complex logistics and supply chain requirements. You can consult with our group of professionals to find the best cost-efficient option for your needs.

Services include:

- Regular Consolidation
- Project Cargoes for Special Equipment
- Perishable Goods
- Dangerous Goods



C.T. Freight can handle all your national and international air freight requirements, we offer wide range of services to tailor for your specific need. Our global network provides you with a complete worldwide transport and distribution solution.

- All-inclusive door-to-door service
- Pick-up, packing and crating
- Time sensitive and express Air Freight services
- On-line with Customs
- Direct and deferred options
- Letter of Credit Consignments
- Bonded warehousing
- Short-term and long-term storage
- Consolidation services



ELEMENT ULUS NAK LOJ VE TUR ITH IHR TIC LTD STI



- We are having offices in airports in Turkey with own equipment for cold chain traffics and perishable cargo.
- State-of-the art insulated containers fitted with thermostat control technology to 24/7 online shipment monitoring.
- We offer option to house your highly temperature-sensitive in insulated containers. These ULDs are fitted with active cooling technology, capable of maintaining temperatures from 20°C to +20°C. Safe and Envirotainer's insulated containers are available for lease through us.
- Complimentary late check-outs and early check-ins. To reduce the time spent between the loading and unloading of your shipments, we'll arrange late tow-outs from the cargo terminal to the aircraft parking bay upon departure, and quick tow-ins from the aircraft to the cargo terminal upon arrival.
- First-class service—Our team of experts are always on hand to provide you with technical support, checklists and any other assistance you may need.



With experience shipping everything from food stuffs to medical samples, you can count on JET8 to get your chilled and frozen shipments to their destination safe and sound. Temperature controlled shipments encounter all nature of restrictions and red tape. Leave the untangling to us! With JET8's experience and track record, we make international chilled and frozen shipments simple.

- ◆ A PROVEN TRACK RECORD
- ◆ COOL 24 DELIVERY SERVICE



KEY STRENGTHS IN PHARMA FORWARDING:

- ◆ As a logistics service provider in the healthcare sector, H.Essers is the ideal partner for the management of multiple supply chains of pharmaceutical products and medical materials.
- ◆ You can enjoy a wide range of services and take advantage of the skills and expertise demanded by the healthcare sector, including: Air-conditioned storage and transport (national and international), Secure transport, Compliance with GDP regulations, Pharmaceutical licenses, management of medical samples, Clean rooms, pharmacists, Customer Service and our Value Added Logistics (repackaging).
- ◆ Each year we successfully complete various statutory, ISO, internal and external audits. This means that our logistics services meet all quality requirements and regulations in the field of safety and security, staff training levels, orderliness and cleanliness, availability and strict adherence to standard operating procedures.



LEADER MUTUAL FREIGHT SYSTEM

LEADER MUTUAL FREIGHT SYSTEM INC.



TAIWAN



USA



CHINA

Key Strengths:

We specialized in handling delicate oversize equipment, aerospace parts, AOG, live animal, perishable, electronic parts, luxury goods, pre-packaged food, DG and high value cargo.

Scope of service:

- International shipping of air freight, ocean freight(LCL/FCL/RORO), rail, charter, cross-border truck, and hand-carry services.
- 24hrs AOG desk services.
- JIT & VMI warehouse service and distribution solution.
- Cold storage facility & cool chain transportation
- Insulation and cool pack
- Hand carry services with 60 min response time

MEMBERS TESTIMONIALS



Jonathan Ma

Beijing Monkong Associates International Forwarding Co., Ltd.
北京捷诚伯仲国际运输代理有限公司



CHINA

My name is Jonathan from China, I am the owner of Beijing Monkong Associates International Forwarding, will bring you business for 18 years. Our niche business is aviation and aerospace industry worldwide and we have a very good reputation for that. Life Logistics is something different from other general cargo network, people in this network, they are really specialized and I think they have spent lots of time and accumulated knowledge and experience that is very important for partners and for clients.

- Jonathan Ma of Beijing Monkong Associates International Forwarding Co., Ltd., China.



Jonathan Ma



INDIA

I am from Broekman Logistics India Private Limited, Rajiv Nathan and I am proud to be a founding member of Life Logistics Network. Broekman is known for global reach, we are associated with our customers directly. Life Logistics Network is a network that I haven't seen before who will look after for our pharma clients and I believe that pharma business is the best business as of now. I firmly believe that Life Logistics is the best network to be.

- Rajiv Nathan of Broekman Logistics India Private Limited, India.



Franck Rosset



FRANCE

We decided to join Life Logistics Network because it is a network that specialized in pharmaceutical and clinical client. We aim to bring on board our expertise to this network and try to share the experience to all the members. The network is very different from other network because of its specialization. My personal experience from the kick-off meeting was very fantastic, we've met very good and specialized partners in the industry and we're looking forward to work with many members and with the observers who are planning to join the network. Please join with us!

- Franck Rosset of Excess International, France



Sumit Agarwal



INDIA

The kick-off meeting was pretty good because we've met so many new agents, it was well-organized. The best part of the network was it is a specialized network created and managed by the members so we know what we are talking about, what we're dealing and I believe that it has a great future for sure. The edge of this network was it is a "people-doing-network", the members themselves were particularly handling pharmaceutical, they are exchanging ideas with each other, promoting the concept, educating each other and people are going to definitely benefit out of it. We also specialized in pharmaceutical business and we have seen a lot of growth in the logistics market for pharmaceutical specialists and the way the world is growing, the requirements are growing, people come across in a common platform and try to fight with dimes to handle the requirements of customers, that are the main reasons we joined Life Logistics Network. Come and meet like-minded people and grow together!

- Sumit Agarwal of Ryal Logistics, India.



WORLD CARGO



ITALY

Networking is relationships, I mean its for companies that don't have overseas offices like us we rely on agents to act as if they are our offices overseas so we need them both from imports and exports side. They have to be reliable, trustworthy as if they are people working for us. I joined Life Logistics because we are in need of having overseas offices that we don't have as you know to offer any type of shipments DDP or DDU you do need an agent overseas, so that's why we joined we know that Life Logistics will be composed of many specialized freight forwarders in pharma business. Kick-off meeting went quite well I must say, we met a lot of interesting new agents that we are having new business relationship with a lot of them are specialized in pharmaceutical shipments and that what we're looking for.

- Roberto Colucci of World Cargo

Stay In Touch

Choose your favorite channel!

Did you know? We are active on our social media pages! We'd love to hear from you! Follow us on our social media pages and keep up-to-date with the latest network event, news and update



www.facebook.com/lifelogisticsnetwork

Haven't like us on Facebook just yet? Then LIKE the Official Facebook page of Life Logistics Network. Engage with us and check out the event photos, member's testimonials and be the first to hear about upcoming Life Logistics Annual event.



www.linkedin.com/life-logistics-network

Connect with us on LinkedIn to find out more about the global pharmaceutical alliance and Life Logistics high caliber members!



www.instagram.com/lifelogisticsnetwork

They say a picture is worth a thousand words – so take a peek at our favorite photos from the network and so much more!



<https://www.youtube.com/lifelogisticsnetwork>

Seeing is believing! Watch the latest videos we released including the celebrations of our major events. Watch our videos now!

**“WE ARE A GLOBAL PARTNERSHIP NETWORK FOR
INDEPENDENT FREIGHT FORWARDERS”**



an *RW* network

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